

**roomMaster offers powerful functionality in an affordable, easy to use, integrated & scalable solution that handles everything from front desk and sales, to online reservations, point of sale and revenue management.**

Our fully-integrated solution adapts to the needs of all types of properties, allowing you to work the way you want by providing the tools to manage your business efficiently, make it more profitable, and give you more time to attend to your guests' needs.

*Over 5500 hotels around the world and more than 800 in the Asia Pacific region, choose roomMaster to help them run their successful businesses.*

**roomMaster is cost-effective.** No other PMS can compete with roomMaster on both price AND features. Our annual maintenance agreement is priced at a fraction of our competitors AND it includes free access to all product updates within a version.

Cost comparison over three years

PMS*	Initial investment	1 <sup>st</sup> year	2 <sup>nd</sup> year	3 <sup>rd</sup> year	Total cost over 3 years.
roomMaster**	\$14,900	\$3,792	\$4,262	\$3,792	\$26,746
Cloud Based PMS	\$0	\$19,000	\$19,000	\$19,000	\$57,000

\*Based on 50 rooms, unlimited users, channel management, online booking engine & standard support levels.

\*\*roomMaster premier edition (SQL) with iQ-WorldLink, iQ-WebBook (incl. monthly subscription) & costs associated with the average external channel manager.

**roomMaster is powerful, yet easy-to-use.** There are no sacrifices when you buy roomMaster – all of the features you expect in a property management system are available, and you'll find these features are easy to use, too. New users are productive in a very short amount of time. Instant help is available in the manual or with our informative documentation built into the software.

**roomMaster works for properties of all sizes.** Offering three editions of our software with interfaces to popular systems found in the hotel industry, roomMaster enables the perfect solution to be tailored to any property. Best of all, roomMaster was created by people with years of hotel experience, so no matter what solution you select, you can be assured it will work the way you expect it to.

**roomMaster increases revenue through yield management based on occupancy levels.** Using the Premier Edition of roomMaster you can generate additional income through the use of 'set and forget' yielding. Changing rates automatically based on the current occupancy. These rates are then pushed out to your website and channel managers.

**roomMaster manages online room inventory with channel managers such as SiteMinder, Levart, and many more. roomMaster also has a direct low cost online booking engine.**

roomMaster can automatically receive GDS & extranet web bookings, update availability to the web booking engines AND can receive direct internet bookings from your own website all without staff intervention. You control the internet traffic and roomMaster does the rest! Leave your staff to the much more important task of looking after your guests.

**Please visit our website at [www.innquest.com.au](http://www.innquest.com.au) for more detailed information on roomMaster editions and modules as well as client comments. You can also download a free evaluation copy of roomMaster today. For more information, email [sales@innquest.com.au](mailto:sales@innquest.com.au)**

## Modular products enable roomMaster to be tailored to the needs of any business.

### Step one: Select the Edition of roomMaster – the hub of the software;

- **Standard** – the perfect starting point or a great solution for budget properties
- **Enterprise** – ideal for a corporate property offering more on site services that require more powerful reporting and functionality.
- **Premier SQL** – the ultimate solution for full service, boutique, or busy properties, offering the very best in services, functionality, and communication with guests (from point of reservation to past guests & electronic marketing).

### Second Step: Select the Modules that suit your business;

#### Internet Reservations:

- **iQ-WebBook** – your affordable cloud-based booking engine for your hotel's website iQ-WebBook is far more than another booking engine. iQ-WebBook is designed to make it easy for your future guests to quickly and easily make reservations for your hotel. Guests can see all available rates and packages for each room type, along with large, beautiful pictures of your rooms and your hotel with the Photo Gallery view, add on options to enable you to upsell and integration to roomMaster that enables capture of information for user fields and even manage group bookings.
- **iQ-Worldlink** - your connection from roomMaster to many certified distribution networks - Channel Managers, Booking.com, Expedia etc.

#### Services within your property:

- **iQ-Point of Sale** – a full featured solution for properties with retail and/or food and beverage outlets. Easy to use and touch screen compatible for multiple trading outlets with the ability to send orders direct to kitchen. Bill to room accounts is seamless as iQ-POS is a module of roomMaster and ALL financial data, including banking, at day end is held in the one place making roomMaster the financial hub of the business.
- **iQ-Keylocks** – to automatically send all of the necessary data to the keylock or key encoder system. Designed to interface with certified keylock security systems, the software will prompt the encoder to create the key as the guest is checked in, place up to three rooms on every key if necessary and automatically allow access to other secure areas of the property.
- **iQ-GiftCard** – iQ-GiftCard is your integrated gift card program that works with roomMaster and iQ-Point of Sale. Replace your current gift certificates iQ-GiftCards for improved image, more features, and better fiscal management. Configure your iQ-GiftCards to work across multiple locations and/or specific outlets. Whether you are a single property, have multiple sales outlets, or are part of a chain or brand, you can configure iQ-GiftCards to be accepted at one, some, or all of your locations.
- **Remote Access** – iQ-Anywhere module allows remote access, via tablet or smart phone, check in guests, post mini bar charges, change room status or check out guests.

## A selection of some of our Asia Pacific roomMaster users.

ACT		
Belconnen Premier Inn	Belconnen	+61 2 6253 3633
East Hotel	Kingston	+61 2 6295 6925
Waldorf Canberra (Waldorf Group – 14 properties)	Canberra	+61 2 6230 1177
Forrest Hotel & Apartments	Forrest	+61 2 6203 4300
NSW		
Metro Hotels Group (13 properties)	Sydney	+61 2 8217 3333
Mercure Gerringong Bellachara Boutique Hotel (Accor Group)	Gerringong	+61 2 4234 1359
Dubbo RSL Club Resort	Dubbo	+61 2 6884 9099
8Hotels Group (9 properties)	Sydney	+61 2 9611 8888
Mountain Heritage Country Hotel & Spa <a href="http://www.mountainheritage.com.au">www.mountainheritage.com.au</a>	Katoomba	+61 2 4782 2155
Parklands Resort & Conference Centre	Mudgee	+61 2 6372 4500
NT		
Paraway Motel	Katherine	+61 8 8972 2644
Knotts Crossing Resort	Katherine	+61 8 8972 2511
Cicada Lodge	Katherine	+61 8 8972 3980
Walkabout Lodge	Nhulunbuy	+61 8 8939 2000
QLD		
The New Inchcolm Hotel & Suites	Brisbane	+61 7 3226 8888
Gateway Village Resort (Big 4 Group) <a href="http://www.gatewayvillage.com.au">www.gatewayvillage.com.au</a>	Rochedale	+61 7 3341 6333
Mount Ommaney Hotel Apartments	Mount Ommaney	+61 7 3279 1288
Hinchinbrook Marine Cove Resort	Lucinda	+61 7 4777 8377
TAS		
Cradle Mountain Wilderness Village	Cradle Mountain	+61 3 6492 1018
Olde Tudor Motor Inn	Prospect	+61 3 6344 5044
MONA Pavilions	Hobart	+61 3 6277 9911
Mercure Hotel Launceston (Accor Group)	Launceston	+61 3 6333 9999
VIC		
Brighton Savoy Motel <a href="http://www.brightonsavoy.com.au">www.brightonsavoy.com.au</a>	Brighton	+61 3 9592 8233
The Lyall Hotel	South Yarra	+61 3 9868 8222
Mercure Melbourne Therry Street (Accor group)	Melbourne	+61 3 9637 6610
Mercure West Waters Hotel	Caroline Springs	+61 3 8358 0555
WA		
Kings Park Motel	Subiaco	+61 8 9381 0000
Atrium Hotel	Mandurah	+61 8 9535 6633
Quality Inn Margaret River	Margaret River	+61 8 9757 2633
Quality Resort Sorrento	Sorrento	+61 8 9246 2481
International		
Aitutaki Lagoon Resort & Spa <a href="http://www.aitutakilagoonresort.com">www.aitutakilagoonresort.com</a>	Aitutaki	+682 31203
Iririki Island Resort and Spa	Vanuatu	+678 23388
Sinalei Reef Resort	Samoa	+685 25191
Complexe Nouvata Parc	New Caledonia	+687 262200
Pacific Resort Rarotonga	Rarotonga	+682 20427
Hideaway Hotel	Papua New Guinea	+675 231611

## Pricing information

### roomMaster...Editions and license range

All prices in AUD, as of 01 January 2017 and subject to change without notice.

Number of rooms (incl. function rooms)	Standard Edition	Enterprise Edition	Premier SQL Edition**
Up to 10 rooms	\$1,797	\$3,603	N/A
Up to 30 rooms	\$2,700	\$4,506	\$8,118**
31 – 50 rooms	\$3,603	\$5,409	\$9,021**
51 – 75 rooms	\$4,506	\$6,312	\$9,924**
76 -100 rooms	\$5,409	\$7,215	\$10,827**
101-200 rooms	N/A	N/A	\$12,633**
201-300 rooms	N/A	N/A	\$14,439**
301-400rooms	N/A	N/A	\$16,245**
401 - 500 rooms	N/A	N/A	\$18,051**
500 + rooms	N/A	N/A	On application

\*\* Premier Edition requires additional Sybase SQL Anywhere software licensing;

- Sybase SQL Anywhere \$1,616, up to 10 users/workstations/active working sessions
- Sybase SQL Anywhere \$3,242, up to 100 users/workstations

### Add on Modules to enhance your roomMaster Edition

All prices in AUD, as of 01 January 2017 and subject to change without notice.

External Posting Interface – connects PABX, In Room Services – up to 4 users	\$1,797	All editions
External Posting Interface – connects PABX, In Room Services – up to 8 users	\$3,242	All editions
iQ-Point of Sale Basic – single outlet/terminal	\$1,436	All editions
iQ-Point of Sale Extended – multiple outlet/terminal + kitchen printing	\$2,158	All editions
iQ-WorldLink - connection to selected distribution channels & channel managers	\$1,797	Enterprise & Premier only
iQ-WebBook – Set Up fee (an ongoing monthly fee applies)	\$795	Enterprise & Premier only
iQ-Schedule	\$1797	Premier Only
iQ-Scan (excluding hardware)	\$1875	All editions
iQ-Credit Card for 1-4 terminals (unlimited also available – please enquire)	\$1797	All editions
Import/Export Wizard - transferring data to MYOB/Quickbooks	\$721	All editions
iQ-GiftCard set up	\$451	Enterprise & Premier only
iQ-GiftCard annual fee (per outlet)	\$867	Enterprise & Premier only
iQ-GiftCard card numbers (per 500)	\$54	Enterprise & Premier only
iQ-Anywhere Remote Access via Tablet, Smart Phone or PC	\$1,075	All editions
iQ-Keylocks connects with Onity and VingCard Key Locking Systems	\$1,797	All editions
iQ-Currency (auto update foreign currency in roomMaster)	\$151	Enterprise & Premier only

**Installation and Training: \$720 per day.**

**A Special Training Package \$2880 inclusive of four days Onsite (conditions apply and the property is responsible for travel, meals and on site accommodation) with additional days charged at \$720 per day is available for advance bookings. Please add an additional day for iQ-Point of Sale installation.**